



September 2009

# Newsletter

## Message from the President

Hi Everyone:

It doesn't seem possible, but September is almost here, and a new year of APICS is starting. Please see the enclosed information regarding the upcoming September meeting. Make plans now to attend, as it promises to be a very interesting meeting. Since it is Top Management Night, we encourage you to bring your manager and your co-workers. We would like to get the year off to a great start.

I would like to mention one of the benefits of being involved in APICS, Employment Networking. If you are looking for a job, you may have found that the job market is very tight. The APICS website is a good tool to use for employment networking. If you are a member seeking employment, we will be happy to put something on the website, listing the job you are seeking, and your contact information. By the same token, if your company has a job opening, we will list the position, the qualifications, and the contact information. Members of the Board of Directors are frequently contacted by companies looking for candidates for positions who are APICS certified. We share this information via the website, and announce it at the monthly PDMs.

Another benefit of APICS involvement is educational opportunities. We offer classes in CPIM and CSCP throughout the year, and even tailor classes to meet the specific needs of individuals or companies whenever possible. If you or your company has a specific need in this area, please let us know.

The only thing we ask from our membership is feedback. We need to know how we are doing as a chapter to meet your needs. We ask for your evaluation at the end of every PDM. Please take the time to complete this evaluation. We use this information when planning future speakers and events. Please feel free to offer any suggestions you may have throughout the year. The contact information for the Board of Directors is on our website at

[www.bluegrassapics.org](http://www.bluegrassapics.org).

We look forward to a great 2009-2010!

Donna NeSmith  
President

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## "Coach to the Goal" by Michael Duke

### Introducing Michael Duke

When was the last time you were moved by a great speaker? ...Or perhaps challenged and touched in the same presentation?

An experienced business leader with the heart of a teacher, Michael Duke will entertain and educate with his unique brand of wit, humor and wisdom. Michael delivers each message with power and grace. Practical in his approach because he's been there. Passionate in his delivery because he believes his message to be life changing. Michael is simply moving – never leaving his audience in the same place he found them.

Since 1985 Michael has received numerous awards for salesmanship, sales management, and corporate management. In 2000 Michael struck out on his own, founding Michael Duke & Associates. His vast experience, diverse responsibilities and successful track record make him interesting, relevant and entertaining!

Location Embassy Suites  
1801 Newtown Pike  
Lexington, KY 40511

Agenda 5:30 – 6:00pm - Registration/Networking  
6:00 – 6:45pm - Dinner  
6:45 – 7:00pm - Business meeting / Awards / Prizes  
7:00 – 8:00pm - Speaker presentation  
8:00 – 8:10pm - Announcements / Adjournment  
8:15 – 9:00pm - Chapter Board Meeting

Menu  
Caesar Salad with Croutons  
Parmesan Crusted Chicken with light Alfredo Sauce  
Garlic Mashed Potatoes  
Country Style Green Beans  
Warm Rolls and Butter  
Turtle Cheesecake for dessert  
Coffee/Iced Tea/Water

Cost \$26.00 VISA and Mastercard accepted

Registrations must be made no later than September 3rd.

Contact Monty Northcutt - Phone: (859) 285-7620

Email: [monty.northcutt@insightbb.com](mailto:monty.northcutt@insightbb.com)





## Chapter Profiles

### Bluegrass Chapter Instructor: Dave Magee, CPIM, CIRM, CSCP

Dave is one of the top instructors for the Bluegrass Chapter having taught all of the CPIM and Fundamentals courses and CSCP. He's been a member of APICS for 29 years making him one of our most experienced members as well.

Dave is a Professor of Management with the Bluegrass Community and Technical College (BCTC) and has been with BCTC since 1991, when it was known as Lexington Community College.

On why he decided to become an instructor, Dave says, "There are 2 reasons. Teaching helps me to maintain my own skill level and knowledge. The other is that it is extremely rewarding to work with people and watch as they learn new concepts and how to apply that knowledge. I had a professor when I was in college who talked about seeing the "light" go on in students. That truly is the best part about teaching.

Dave recommends APICS courses to others, saying, "I am a firm believer in 'life-long' learning. Anything that we can do to increase our knowledge and skills is beneficial to us personally and makes us more valuable to the organization where we are employed. Certification just makes it more obvious to employers that we are continuing to learn and grow."

### Bluegrass Chapter Member: Treva Payne

Although Treva has only been a member of the Bluegrass Chapter for 8 months, she has already volunteered to join the Chapter Board of Directors as a member of the Marketing Committee.

Treva works at Gall's, Inc. as an Inventory Planner. She's been with Gall's for 14 years.

Asked what she values most about her APICS membership Treva says, "I value the knowledge and education that APICS provides from professional development meetings and certification classes. I'm also grateful for the opportunity to be a board member and having the chance to meet so many great people. I believe with APICS many doors of opportunity can open, as I feel they have for me since I became a member only 8 months ago."

On a more personal note, Treva enjoys music, playing the piano and keyboards, singing and writing songs.

She has recently passed 3 exams towards her CPIM certification and has only 2 more to go.

### Bluegrass Chapter Student Member: Stephen Jurich

Stephen is a graduate student at Eastern Kentucky University pursuing his MBA. He has many interests in the Supply Chain/Operations field including: value creation through effective supply chain management, advantages to operations management brought about by advancements in technology, and delivering affordable medical supplies and services to people of developing nations via cost reductions.

Among his personal interests are: Macroeconomics & financial markets, Spanish, German & other languages, skiing, basketball, triathlons, and surfing.

Speaking of his recent achievements, Stephen says, "This summer I toured Central America in search of future employment and real estate opportunities. We started in Guatemala City and travel all the way to the Panama Canal via bus and boat. As a former student of Economics and Anthropology I am constantly studying the socio-economic situation of each country and how they are affected by current domestic and global political forces. Most notably the recent military coup in Honduras. The most intriguing aspect of my journey has been a first hand view of Panama City, which is the economic epicenter of the Western Hemisphere because of its maritime location with the Panama Canal and the connection of North and South America via land. Subsequently Panama has become a strategic point of significance for supply chain management on a global scale."





## Links of Interest

There are many sources of APICS information available to you:

Bluegrass Chapter website:

<http://www.bluegrassapics.org>

APICS Southeast District website:

<http://www.apicssoutheast.org>

APICS HQ website:

<http://www.apics.org>

Read the latest news about APICS:

<http://www.apics.org/About/PressRoom/default.htm>

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## Bluegrass Education Program

One of the most valuable benefits of APICS membership is our educational opportunities. The Bluegrass Chapter has always had a strong educational program, and it's available to you right now.

Think about your educational and career goals and find out how we can help you achieve them!

Bluegrass APICS education program:

<http://www.bluegrassapics.org/education.htm>

Bluegrass APICS education schedule:

<http://www.bluegrassapics.org/EduSchedule.xls>

To get more information about the Bluegrass Chapter's educational opportunities contact the chapter VP of Education John Damm at - [jdamm@lexmark.com](mailto:jdamm@lexmark.com)

VISA and Mastercard are accepted

